Purpose
This two day program will provide you with:

- Understanding of the value of professional review conversations using a coaching approach and associated research in leadership and coaching
- Increased knowledge and competencies in conducting productive conversations with Emotional Intelligence
- Knowledge and skills in a common coaching methodology as well as a number of coaching skills, tools and techniques that can be used in a range of situations, both brief informal situations and more formal professional review situations and
- Strategies for managing the challenging and sensitive feedback conversations

Day 1
Setting the Leadership Coaching Context and the link to the Professional Review Conversations
Emotional Intelligence and Coaching
  - What is it? Reflection on own EI and implications
GROWTH Coaching System
  - GROWTH Model Definition
  - Solution Focus coaching and GROWTH
Coaching demonstrations and debriefs with an emphasis on professional review conversations
8 Key skills of Coaching
  - Complete 8 Coaching Skills Checklist
  - Personal goal setting
Coach practice with individualised support and feedback from the facilitator and participant “observers”

Day 2
Reflections from between workshop tasks
The “Hard” conversations
  - giving constructive, challenging feedback within a coaching conversation where there is a clear and known expectation not being met
Providing “Sensitive” feedback
  - delivering feedback when there is no clear expectation and the issue is “sensitive”
Bringing it together with reflection and action planning.
Introduction to Leadership Coaching
What people are saying about this workshop!

A wonderful, insightful, interactive and entertaining workshop. Best I’ve undertaken in years. Thank you.

Nick Brice
Curriculum Coordinator
Concordia College SA

Fantastic! ...Useful in that I can use this immediately. I can see how this will enhance our performance conversations.

I had heard how good this was and everyone was right on the money.

Greg Brice
Principal
North Woodvale Primary School WA

Very positive, great potential for my work, implication for my own performance and that of others.

Really value and enjoyed the style and delivery.

Roger Nottage
Assistant Director
Department of Education & Children Services, SA

This was just an outstanding PD that you deserve full accolades for presenting at such an engaging level.

Art Lombardi
Principal
Mary MacKillop Catholic School WA

Enjoyed both days and learnt so much that I feel will help me become a better leader and ‘new’ coach!

Marie Hage
ELC Director
Immanuel Lutheran Gawler School

Well presented in a relaxing inclusive manner with useful, relevant anecdotes. Achievable skills. The 2 days was needed in order to practice as well as understand the skills and knowledge.

Tracy Zilm
National Training Co coordinator
Mindmatters SA

Fantastic! Would recommend highly and very grateful for the experience.

Natasha Lawrence
Executive Director
Charles Darwin University

Excellent, 10/10....Best P.D. I’ve ever been to!

Lifelong, transferrable skills!!! Loved the interactive nature hands on training.

Roger Harris
Manager
Herdsman Lake Wildlife Centre WA